



POWERING YOUR POTENTIAL

The Brief

An underperforming business in a very buoyant market that needed to increase profitability fast. Low staff morale and a culture that lacked cost discipline.

The Timeline

4 months

The Milestones

- ⚡ Record breaking sales at +57% month on month.
- ⚡ Increased communication across all levels.
- ⚡ Increased motivation and a focused and engaged workforce.
- ⚡ Introduction of new customers, increasing diversity and mitigating future risk.
- ⚡ Month three of working with PYP saw the record sales of month one beaten and profitability increase.

The Outcomes of working with PYP

- For the company

Profitability soared, the company saw an increase in talent attraction, the internal communication improved aiding smoother internal processes.

- For the individuals

Each individual feels inspired, motivated, engaged, trusted and empowered within their role.



PYP Thoughts



When working with people who have both the knowledge and skills it is all about driving the right behaviours across the team to achieve the outcomes sought.

