



POWERING YOUR POTENTIAL

The Brief

Develop the communication skills of our implementation and support teams while also providing them a clear message around the value we bring as a business.

The Timeline

Two weeks

The Milestones

- ⚡ A management scoping session that developed a clear understanding of the challenge faced by the business.
- ⚡ Developing a clear understanding and messaging of the value gap enjoyed by the business over the competition.
- ⚡ A single session with the implementation and support teams which increased confidence, self belief, motivation and engagement.

The Outcomes of working with PYP

- For the company

A team of implementation and support people who clearly understood and could articulate the value of the business and its process. Greater staff engagement and retention levels.

- For the individuals

Increased self belief and confidence from a clear message they could get behind and articulate about the business, its value and their role in delivering that value.



PYP Thoughts



Communication is a skill that can be learned and confidence and self belief are attributes that can be developed. Both are vital in articulating the value you bring as a business.

